



NIAGARA REGIONAL POLICE SERVICE Police Service Board Report

PUBLIC AGENDA

Subject: Execution of Contracts – Rampart International Corporation and Uniform Works

Report To: Chair and Members, Niagara Police Service Board

Report Date: 2025-04-04

Recommendation(s)

That the Niagara Police Service Board (Board) approve the attached quotes:

- 1. Appendix 1 quote was provided by Rampart International Corporation for \$922,877.55 inclusive of HST to complete the procurement of 850 Glock G45 firearms and 850 Amerigo Sights for the Glock G45.**
- 2. Appendix 2 quote provided by Uniform Works for \$214,325.97 inclusive of HST to complete the procurement of holsters.**

Key Facts

- In the 2025 capital budget, the Board approved a capital project for \$1,205,000.00 to replace all sworn members use of force with a new model Glock G45 firearm inclusive of accessories such as a sight and holster.
- The purpose of this report is to award Rampart International Corporation (Rampart), a sole source Canadian distributor for the Glock G45 in Canada, and Uniform Works with the contracts for the full suite of products required; firearms, sight, and holster.
- The quotes relating to the procurement of items are available in Appendix 1 and Appendix 2.
- There is an expected lead time of 4 - 5 months for all items to be received for the scheduled in-service training in September 2025.

Financial Considerations

As per Board By-Law 412-2024, Financial Reporting, Control and Procurement of Goods and Services, contractual agreements awarded via a single source procurement process with a contract value greater than \$150,000.00 CAD requires Board approval.

Rampart is the sole Canadian distributor for the Glock G45 in Canada therefore, a competitive procurement process is not required.

For the second quote to purchase holsters, the Service received two informal price quotes from the two Canadian vendors with distribution rights and pending approval will

award to Uniform Works as the lowest bidder. Due to the long lead time and limited number of vendors, the Service did not engage in a formal procurement process and therefore, this contract is awarded as a sole source to the lowest bidder, Uniform Works. Since the dollar amount for this quote exceeds \$150,000.00, then Board approval is required.

In the 2025 capital budget, the Board approved \$1,205,000.00 for the replacement of the Service use of force principal firearm. The net cost less HST rebate for the 2 quotes is \$1,024,096.00 (\$831,088.83 + 193,007.17), which is within the available capital funds for this project.

Analysis

Under the Community Safety and Policing Act, 2019, O-Reg 391/23 outlines the technical requirements for firearms, which all Ontario police services must comply with. All use of force qualified officers are issued a firearm as part of their uniform to ensure personal and public safety. Firearms are issued when an officer is hired and subsequently replaced once reaching the end of useful life.

The decision to transition to the Glock G45, a 9 mm firearm, from the current Glock 22 40 calibre model was based on the number of Service issued firearms that have reached or are nearing the end of useful life (75%) and anticipated savings to ammunition supply costs by switching to the 9 mm firearm. The Service's ammunition usage is a result of annual training requirements, and annual operating savings are expected because of the transition, while the unit cost of each firearm is equal. Also included in the capital project is the purchase of sights and holsters to ensure that industry best practices are followed.

Through the procurement process we establish the following relating to distribution of the required items:

- Glock G45 firearms have only one approved distributor in Canada, the approved vendor is Rampart for the Austrian based manufacturer.
- As an accessory to the Glock G45, we are required to purchase 850 Glock G45 sights manufactured in the U.S. with Canadian distribution rights held by Rampart. These items are subject to U.S. manufacturer-imposed tariffs.
- As an additional accessory to the Glock G45 firearm, the Service will need to purchase 850 Level 2 holsters (plainclothes) and 850 Level 3 holsters (uniform). As part of the procurement process, there are 2 approved distributors in Canada. These items are subject to U.S. manufactured imposed tariffs. The approved vendors are Rampart and Uniform Works, as there are only 2 vendors with distribution rights in Canada. As a result, no formal procurement process was initiated rather a price quote was requested from both distributors and awarded based on lowest cost.

The Service is recommending that the Board approve the contract award for the Glock G45 firearm and accessories to Rampart and Uniform Works.

Alternatives Reviewed

Not applicable.

Relationship to Police Service/Board Strategic Priorities

The Board is responsible to ensure the Service is equipped with the adequate resources to fulfil its service mandate, including proper facilities master plan.

Relevant Policy Considerations

Board By-Law 412-2024, A By-Law to Regulate Financial Reporting, Control, and Procurement of Goods and Services in the Niagara Regional Police Service.

Other Pertinent Reports

Not applicable.

This report was prepared by Stephen Harman, Manager, Materials and reviewed by Laura Rullo, Director Finance and Asset Management. Recommended by Luigi Greco, Deputy Chief, Support Services.



Submitted by:

Bill Fordy, O.O.M. #9615
Chief of Police

Appendices

Appendix 1 - Rampart Quote #Q-36565 Glock G45 Firearms and Amerigo Sights
Appendix 2 - Uniform Works Quote #EST0004414 Glock G45 Holsters

Appendix 1



QUOTE#: Q-36565

Date:	25/03/2025
Quote Valid Till:	25/04/2025

Rampart International Corp.

2574 Sheffield Road
Ottawa, ON K1B 3V7
Canada
Phone: (613) 729-0446
Fax: (647) 930-1860

BILLING ADDRESS
Niagara Regional Police -Training Unit Attn: Jesse Hicks 1815 Sir Isaac Brock Way Thorold, Ontario, L2V 4T7

SHIPPING ADDRESS
Niagara Regional Police -Training Unit Attn: Jesse Hicks 107 Seneca Trail Welland, Ontario, L3C 0E8

PO NUMBER	TERMS	PREPARED BY	CURRENCY	LEAD TIME
	Net 30 Days	Evan Fleck	CAD	4-6 Months

#	QTY	PART #	DESCRIPTION	PRICE	TOTAL
1	850.00	GL-45MOS-NY1FXD-17	GLOCK - G45 MOS Handgun, NY1, FXD, 17 Round Magazines	809.13	687,760.50
2	850.00	Ameriglo-GL-5517MOS	Ameriglo - Agent - MOS;Glock Gen 5;OR/GR Fr BL/GR Rr. 9305.10.00	128.81	109,488.50
3	1.00	TARIFF	Tariff	19,465.65	19,465.65
4	1.00	SHIP-Included	Shipping	0.00	0.00

For modifications and orders: efleck@rampartcorp.com	Total	\$816,714.65
	Applicable Taxes	\$106,172.90
	Grand Total	\$922,887.55

NOTE: Returned or exchanged items may be subject to a re-stocking fee of up to 25% of the original purchase price. Please ensure the correct products/sizes/colors have been selected prior to placing the final purchase order.

Appendix 2



Uniform Works Limited
89 Cutler Avenue
Suite 105
Dartmouth NS B3B 0J5
Canada

QUOTE - DEVIS

#EST0004414

SALES REP - REPRÉSENTANT James Jack

Bill To/Facturer a

ACCOUNTS PAYABLE
NIAGARA REGIONAL POLICE SERVICE
1815 SIR ISAAC BROCK WAY
PO BOX 1042
THOROLD ON L2V 4T7
Canada

Ship To/Expédier à

Belanger, Sara Ann
NIAGARA REGIONAL POLICE SERVICE
3551 Thorold Townline Road (10001195)
Service QM/Fleet
Thorold ON L2E 6S4
Canada

DATE	EXPIRES/EXPIRE	SHIPPING METHOD/MODE DE LIVRAISON
03/21/2025	04/20/2025	No Charge Shipping

QTY/QTÉ	ITEM	RATE/TAUX	AMOUNT/MONTANT
850	SLOC-7360-28327-411 7360 GLOCK 19/23 TLR-7 SAFSEV BLK RH	\$142.16	\$120,836.00
850	Tariff Reciprocal tariffs on US made items.	\$19.90	\$16,915.00
850	SLOC-7378-2835-411 7378 GLOCK 19 GEN5 SAFSEV BLK RH	\$53.58	\$45,543.00
850	Tariff Reciprocal tariffs on US made items.	\$7.50	\$6,375.00

SUBTOTAL/SOUS TOTAL \$189,669.00

HST/GST \$24,656.97

PST \$0.00

Total \$214,325.97

TERMS/TERMES Net 30



EST0004414