



NIAGARA REGIONAL POLICE SERVICE

Police Service Board Report

PUBLIC AGENDA

Title of Report: Purchase Award – Grimsby Ford for the Replacement of 15 Patrol Vehicles from the Fleet Pool

Report To: Chair and Members, Niagara Police Service Board

Report Date: 2025-01-13

Recommendation(s)

That the Niagara Police Service Board (Board) award the purchase contract to Grimsby Ford, to purchase 15 replacement patrol vehicles for \$836,365.00 CAD, including HST, under the Police Cooperative Purchasing Group (PCPG) control code #24G0050.

Key Facts

- In accordance with Board By-Law 412-2024, Financial Reporting, Control and Procurement of Goods and Services, for contracts awarded with a value greater than \$250,000.00 through PCPG, Board approval is required.
- The Service is planning to purchase 15 replacement patrol vehicles from Grimsby Ford, an agent of Ford Canada, for the total value of \$836,365.00, which will be funded from the 2025 Capital Budget.
- These 15 patrol vehicles will replace vehicles currently in use. The vehicle replacement project takes into consideration the age of the vehicle, odometer readings, overall condition and reliability, and intended/projected applications of the asset to ensure overall safety and effective guardianship of the asset.
- PCPG has negotiated set prices with various vehicle manufacturers, including Ford Canada. The price quoted by Grimsby Ford is set by Ford Canada and PCPG. Grimsby Ford acts as a distribution agent for Ford Canada.

Financial Considerations

As per Board By-Law 412-2024, Financial Reporting, Control and Procurement of Goods and Services, any contractual agreements awarded through contracts with a cooperative purchasing group, with a contract value greater than \$250,000.00 requires Board approval.

Subject to Board approval, the Service will award the purchase of 15 patrol vehicles to Grimsby Ford for \$836,365.00 CAD, including HST, which will be charged against the 2025 Vehicle Replacement Capital Budget.

The Board approved \$1,413,000.00 Vehicle Replacement Capital Project during the 2025 Capital Budget.

Analysis

Included in the capital budget strategy is a vehicle replacement plan that ensures the Service maintains a serviceable fleet pool. The vehicle replacement project takes into consideration the age of the vehicle, odometer readings, overall condition and reliability, and intended/projected applications of the asset to ensure overall safety and effective guardianship of the asset. Appropriate and deliberate considerations provide a vehicle replacement succession, which allows for effective mechanical and operating conditions of the Service fleet pool, to minimize repair costs and the associated downtime, and maximize vehicle reliability.

The Service will purchase 15 patrol vehicles at a purchase price of \$55,757.00 per vehicle, not including administration fees relating to licencing and fuel. These assets will be used to replace vehicles within the existing pool that have reached their end of life. These decommissioned vehicles will be sold at auction in accordance with the vehicle replacement plan.

The Service is a member of the Ontario Association of Chiefs of Police PCPG. This group negotiates pricing for its members, who are mainly emergency services. PCPG has negotiated set prices with various vehicle manufacturers, including Ford Canada. The price quoted by Grimsby Ford is set by Ford Canada and PCPG, and Grimsby Ford acts as a distribution agent for Ford Canada.

Alternatives Reviewed

Not Applicable

Relationship to Police Service/Board Strategic Priorities

To comply with the provisions of the Police Service Board By-Laws and to maintain compliance with Adequacy and Effective Policing.

Relevant Policy Considerations

Board By-Law 412-2024 - Financial Reporting, Control and Procurement of Goods and Services in the Niagara Regional Police Service.

Other Pertinent Reports

9.3 – 2024.02.22 Purchase Award – Grimsby Ford – Replacement of Patrol Vehicles from Niagara Regional Police Service Fleet Pool

This report was prepared by Stephen Harman, Materials Manager, Fleet Services, reviewed by Laura Rullo, Director, Finance and Asset Management. Recommended by Luigi Greco, Deputy Chief, Support Services.



Submitted by:

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Chief of Police

Appendices

Not applicable.