



NIAGARA REGIONAL POLICE SERVICE

Police Service Board Report

PUBLIC AGENDA

Subject: Dive Truck Box 2024-RFP-37
Report To: Chair and Members, Niagara Police Service Board
Report Date: 2024-03-22

Recommendation(s)

That the Niagara Police Service Board (Board) approve the award of Request for Proposal 2024-RFP-37 Dive Truck Box to Eloquip Ltd.

Key Facts

- The purpose of this report is to recommend the Board approves the award of Request for Proposal 2024-RFP-37 Dive Truck Box to Eloquip Ltd.
- The current truck used as the primary equipment truck for the Underwater Search and Recovery Unit (USRU) is at the end of its useful life span.
- The purchase of a new truck for the USRU was approved as a capital project for 2022.
- The truck box requires a custom design and build to meet the needs of the USRU.

Financial Considerations

In 2021, the need to replace the current primary dive truck was identified. A capital project request was submitted and approved as part of the Niagara Regional Police Service (Service) 2022 Capital Project Budget. The approved amount for this project was \$340,000.00.

The project consists of three phases:

- Phase 1 – Purchase of truck chassis;
- Phase 2 – Design, manufacture, and purchase of truck box; and
- Phase 3 – Purchase and install of high-pressure breathing air compressor.

The truck chassis (Phase 1) was purchased through the Region's Request for Tender Process in May 2022 at a cost of \$112,171.07 (exclusive of HST rebate). This left a remaining balance of \$227,828.93 on the capital budget. The chassis for the truck was received in May 2023.

Prior to commencing Phase 2, an increase in material costs beyond the original forecast was identified. As a result, a request for an additional \$75,000.00 was initiated through the 2024 Capital Project Budget process. This amount was approved for the 2024 Capital Project Budget. With the additional funds, the remaining funds available for Phase 2 and Phase 3 now totals \$302,828.93 (\$340,000.00 + \$75,000.00 - \$112,171.07).

Phase 2 was initiated in February 2024, through the Region of Niagara's Request for Proposal process (2024-RFP-37 Dive Truck Box). The successful bid submitted by Eloquip Ltd. was \$256,629.56 (excluding HST rebate). The remaining balance of the Capital Project funds will be \$46,199.37 for Phase 3.

Analysis

The Request for Proposal Project 2024-RFP-37 for the truck box closed on March 13, 2024. Three vendors submitted proposals for evaluation:

- 1) Weldexperts Inc., New Lowell, Ontario
- 2) Eloquip Ltd., Elora, Ontario
- 3) PK Welding & Fabricators Inc., Oshawa, Ontario

An Evaluation Committee consisting of members of the Marine/Underwater Search and Recovery Unit reviewed the submissions. The technical evaluation process resulted in the submission from Weldexperts Inc., not progressing to the price scoring phase. On completion of the technical evaluation and price scoring phases, the remaining submissions were ranked as follows:

- 1) Eloquip Ltd. with a cost of \$252,191.00 (excluding HST)
- 2) PK Welding & Fabricators Inc. with a cost of \$356,786.00 (excluding HST)

Eloquip Ltd. has completed custom truck projects for the Service in the past. The projects include the Tactical Operations Center truck, Explosive Disposal Unit truck, and Marine/Underwater Search and Recovery Unit response trucks. These projects have all been specialized based on the individual needs and functions of each of the respective units.

As per the Request for Proposal process scoring, it is recommended that the contract for fabricating and completion be awarded to Eloquip Ltd.

Alternatives Reviewed

The alternative would be to reject this award and to recommence the process. However, this would lead to further delays and increased costs.

Relationship to Police Service/Board Strategic Priorities

To comply with the provisions of Police Service Board By-Laws and to maintain compliance with the Provincial Adequacy Standards Regulations.

Relevant Policy Considerations

Board By-Law 273 – 2005 Underwater Search and Recovery Units
General Order 088.07 – Underwater Search and Recovery Unit
Board By-Law 384-2019 Financial Reporting, Control, and Procurement of Goods and Services in the Niagara Regional Police Service

Other Pertinent Reports

8.2.2021.07.22 Capital Budget and 9-Year Capital Forecast – Budget Year 2022

9.1.2023.07.27 Capital Budget and 9-Year Capital Forecast – Budget Year 2024

This report was prepared by Jon Pilkington, Sergeant Marine/Underwater Search and Recovery Unit, in consultation with Courtney Woods, Financial Planning Coordinator, Finance Unit; reviewed by Matthew Hodges, Inspector, Emergency Services Unit, and by David Masotti, Superintendent, Emergency & Investigative Services. Recommended by Todd Waselovich, Deputy Chief, Operational Services.



Submitted by:

Bill Fordy, O.O.M. #9615
Chief of Police

Appendices

Not applicable.